

# Jason Gore, MBA, MSC

## PROFILE

- Executive coach, leadership trainer & speaker
- Work solely with VCs and fast-growth startup CEOs
- Led leadership programs in 85+ cities worldwide
- CEO & Executive Director of Saturn Leadership

## ACADEMIC TEACHING

**Harvard Law School, 2007**  
Negotiations, TA

**Sofia Institute of Transpersonal Psychology, 2007**  
Organizational Psychology, Adjunct

**Haas School of Business, UC Berkeley, 2000**  
Business Communications, GSI

## EDUCATION

**University of Pennsylvania, BA, Psychology, 1993**  
Persuasion and Social Psychology, Summa Cum Laude

**U.C. Berkeley, Haas School of Business, MBA, 2001**  
Entrepreneurship & Organizational Behavior  
Co-founded the Berkeley Business Plan Competition

**Strozzi Institute, MSC 2001-2018**  
Master Somatic Coaching Certification

## PARTIAL CLIENT LIST

Worked with leaders at the following companies:

### Startup CEOs

Casper Mattresses  
Kickstarter  
Sonder  
VSCO  
Darwin AI  
ApolloGraph QL  
Deep Genomics  
Orbital Insight  
Fundera  
Skyryse  
Building Connected  
Everspin  
Bus.com  
UpGrad  
Creative Market  
DataSift

### Startup CEOs (cont.)

Flowroute  
The Reformation  
Skycatch  
SOLS  
Spredfast  
Maestro Conference  
WineAccess  
Aptelligent  
Zirtual  
Run the World  
Sirona Medical  
Saturn Technologies  
Teespring  
Agora  
Ophelia  
Prodigy Games

### Startup Execs

Earnest  
Oscar Health  
TripAdvisor  
Harry's  
Homejoy  
Warby Parker

### VCs/PEs

A16Z  
Khosla  
Lerer Hippeau  
FirstMark  
Coatue  
Inovia  
Blank  
NVP

**Aerospace**

NASA  
 U.S. Air Force  
 Army & Air Force Exchange  
 Bombardier

**Consulting Firms**

McKinsey  
 Deloitte  
 IBM

**Retail, Consumer**

Starbuck's  
 North Face  
 REI  
 GAP  
 Banana Republic  
 Lowe's  
 Mountain Hardware  
 Wrangler  
 Lee Jeans  
 Target

**Nuclear Power Plants**

Entergy Nuclear  
 Phoenix Nuclear

**Media**

Disney  
 ABC  
 Business Week  
 McGraw Hill  
 Aviation Week

**Pharma, Healthcare**

Cigna  
 Genentech  
 MedImmune  
 Merck  
 Kaiser Permanente  
 U.S. Military Hospitals  
 Novartis

**Energy**

ExxonMobil (Qatar)  
 Chevron  
 Mexico Inst. of Petrol.

**Technology**

Cisco  
 IBM  
 Citrix  
 Xerox

**Social Change**

Burning Man (BRC)  
 Integral Center  
 Assoc. of Women MBAs  
 Clinton Foundation

**Manufacturing**

Honda  
 Ford  
 ASML  
 Georgia Pacific  
 Eagle Burgmann

**Telecom**

AT&T  
 U.S. West  
 BellSouth  
 Qualcomm

**Financial**

Federal Reserve Board  
 Capital One  
 MasterCard  
 Merrill Lynch  
 Standard & Poor's  
 Charles Schwab

**SPEECH TOPICS**

- Startup Leadership
- Four Keys to Effective Debate, Influence & Problem-Solving
- Tough Conversations
- Effective Meetings & Decision Making
- Delegation, Giving Negative Feedback & Managing People Out
- Negotiations
- Building & Maintaining Startup Cultures

**PASSIONS**

- Accomplished aviator: paragliding, antique airplanes, sailplanes, etc.
- Professional whitewater rafting guide: rescue and medical team leader.
- High performance driving (Subaru WRX)
- Teach partner dance
- Teach and perform improvisational comedy
- Play piano and flute
- Lakota vision quests, sweat lodges, and Sun Dance
- Travelled or worked in 80+ countries